

## **Jeffrey Pearce**

Jeff is a member of the management team and Director of Intellectual Property for Guardtime, which is a rapidly growing Estonian company that provides a keyless, cryptographic data verification infrastructure that is already ensuring data security not only for the “e-government” of Estonia, but also for large entities in the U.S. Dept. of Defense and Intelligence Community, for various governmental agencies in countries in Asia, and for several large banks and telecommunications companies.

Jeff began his IP career more than 25 years ago in the European patent system, in Sweden, where he also got his first degree in Mathematics from the University of Uppsala and his Master of Science degree in Aeronautical Engineering, with a specialization in stochastic control theory, at the Royal Institute of Technology in Stockholm. After working as an engineer in both Sweden and the USA, he graduated with a JD from UCLA School of Law. After a few years as an associate at a large Los Angeles IP firm, he was a senior IP attorney for the German multinational Siemens, working primarily with medical systems and telecommunications. Jeff then started and for seven years led the IP program at VMware, during which time he also wrote the key patents in modern virtual machine technology. From 2007 until 2013, Jeff was Assistant Group General Counsel in charge of International and Intellectual Property matters for the Shenzhen-based Mindray Medical International, China’s largest maker of medical devices.

Outside of work, Jeff enjoys scuba diving (Jeff is a Divemaster and Master Scuba Diver), sailing (in 2006 he sailed his 34-foot boat from Seattle to Hawaii), karate (4<sup>th</sup> degree black belt in Shotokan), escrima (Filipino stick fighting), archery (he prefers Hoyt equipment, made in Salt Lake City!), and classical guitar. A citizen of Sweden, Jeff speaks several languages and is currently enjoying studying Tagalog and Sanskrit. Jeff makes his home in Hilo, Hawaii, where he battles fire ants when he isn’t just lazily watching bamboo grow.